



REDLANDS VOLLEYBALL ASSOCIATION

www.redlandsvolleyball.com

Annual General Meeting

Saturday 17th June 2017

Time: 3:00pm



AGM AGENDA

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Time: 3:00pm

Venue: The Pavillon, Ormiston College, Ormiston 4160

1. Welcome
2. Attendance
 - a) Signing of the Roll
 - b) Apologies
3. Confirmation of the previous minutes of the AGM held May 14, 2016.
 - a) Matters arising from the previous AGM minutes
Motion: "The minutes from the previous AGM for 2016 be accepted"
4. Auditor not required for current level of incorporation
5. Presidents Report
Motion: "The Presidents Report for 2016/17 be accepted"
6. Treasurers Report
Motion: "The 2016 Financial Statement and corresponding Treasurers Report for 2016/17 be accepted"
7. Election of Office Bearers:

President	Rolf Vogelbusch	position unopposed
Vice President	Mel Gramenz / Shane Clouston	position for vote
Treasurer	Lachlan Mann	position unopposed
Member Services	Helen Tait	position unopposed
Secretary	Jackie Bertram	(2 year term to 2018)
8. Motions Received on Notice
9. Next AGM - Saturday 13th May of 2018
10. Meeting Closed



Presidents Report 2016/17

The Redlands Volleyball committee has spent the last 12 months implementing and initiating new practices and systems to help not only develop as a club internally but develop our ability to accommodate growth and sustainability for the future. We had identified that under our existing structure and systems we restricted not only our potential, but accuracy and efficiency in all processes. In our current platforms we have a participation of around 150 -160 active playing members and managed to sustain these numbers for over two years under our existing structure. With improved processes and systems in place we are now in a position to stretch our wings and look for further opportunities to develop not only our clubs member numbers but skill level and elite program participation.

Our challenges as a club for the next 12 months will be:

- To explore expansion opportunities for our social player community.
- Develop our referees and coaches through VQ initiatives to gain accreditation
- Improve our PVL team and Coaching staff professionalism and accountability
- Develop consistent U/16 and U/18 PVL presence in both genders for 2018
- Fill all categories offered at PVL in both genders with competitive entrants
- Identify parents and players willing to volunteer and give back to the club
- Source grant and subsidy opportunities for club and individual
- Establish sub- committee for fundraising

Friday night has seen the introduction of a Beginner Training Program lead by one of our senior Women's team members, Mel Gramenz. This has proven to be a great success with our junior and beginner players from our Monday night competition getting expert skills and drills. With Mel's expertise in both theory and practical backgrounds as a player and coach of elite level sports in Qld, our players could not be in better hands. The numbers have already exceeded our expectations and even better, it's free to RVA members.

Monday night volleyball is as strong as it ever was after recovering from a decrease in participation in the final quarter of 2016 but regaining lost ground in Quarter 1 2017. With the valued input and dedication of Helen Tait in our Member Services role we have not only implemented the VQ annual membership requirements but a two season year based around the school term and end of year. While we still search for a Monday Night Competition manager we have been fortunate enough to have Cameron Tait fill the role in the meantime.

RVA PVL has gone through some changes in not only our coaching staff but player base as well. Shane Clouston has taken over as the 2017 Women's PVL Head coach with the support of Ash Noble and Paul Dhu. Shane has a wealth of knowledge not only as a coach and ex-player but as an

International FIVB referee spending his spare time refereeing on the world Stage at the highest level. As the season is only a few weeks old we have a long way to go but the women have shown some great potential. I have taken over the role as Men's head coach with the support of Craig Russell, looking after the Div 1, Div 2 and U/18 boys. With varying degrees of success our junior boys are about to start their season this week and our Div 1 boys under the leadership of Captain Morgan Lewis are undefeated. I look forward to a promising finish from our up and comers in Div 2.

Congratulations to the following RVA members on their achievements in the volleyball arena nationally and internationally. Luke Sloan Qld Squad and QAS, Sarah Vermaas and Julia Tarrant Qld squad and QAS, Lachlan Dean Qld Squad and QAS, Shane Clouston FIVB officiating appointments China, Australia and Iran, Cameron Tait NJIT US College League, and lastly Jenny Tait US college league, AIS and the Australian Women's Squad! Sincere apologies to anyone I haven't been made aware of and congratulations to each of you on your achievements. Your club is very proud of you!

The underlying indicator for every volunteer, not for profit organisation is cash at bank. Without efficient systems to record, collate and collect receivables, clubs like ours aren't sustainable. While high member numbers are fantastic, high financial member numbers are better! Lachlan Mann as Vice President/ Treasurer has undertaken the mammoth task of implementing measures to better record, track and collect fees through not only a new accounting system but procedures to reduce the amount of labour intensive practices for increased accuracy and efficiency. Our bottom line has already improved with a large reduction in bad debts and timely payment management. Lachlan has spent many hours getting the new system up, online and synchronised with our existing mess of spreadsheets and archaic accounting practices.

I would like to thank Jackie Bertram who has recently accepted our Secretary / Social media position, Helen Tait Member Services, Lachlan Mann Vice President/ Treasurer, Shane Clouston Women's Head Coach, Craig Russell Assistant coach and head trainer, Paul Dhu Junior PVL coach, Mel Gramenz Development Coach, Cameron Tait Monday Night competition manager and last but not least Ash and Jill Noble our venue coordinators. While we only see a couple of faces around the club at any one time, we have many dedicated support staff that make the RVA the success it is! Without these dedicated volunteers the RVA wouldn't exist.

A special thankyou to Redlands College, Ormiston College, Under Ctrl, Bunzl, and Pride Australia. Lastly thankyou to you the members!!

Regards,

Rolf Vogelbusch

President





Treasurer's Report 2016/17

Redlands Volleyball is proud to announce a surplus of \$1318.85 for 2016. This result is less than we projected due to some late payments of \$3000 made in January for the previous season. These payments would have increased our surplus amount to just over \$4300 for 2016. This is now the third consecutive year that Redlands Volleyball has been able to achieve a positive result.

Redlands Volleyball was only able to produce these results in 2016 after our committee developed a five year financial plan. As mentioned in last year's report, our target for 2017 is to hit a net equity balance of \$9000. Combined with the strong results from 2016 and a strong start to 2017 we are well on track to hit this target.

As we all are aware, 2016 was a tough year in the market place with a lot of uncertainty. We saw a large reduction (over 50% from Summer Season into Autumn/Winter) in our Monday Night competition numbers with a number of different drivers behind that. We actioned a remedy to this shortfall immediately and pulled back a lot of expenses where we could and drove our resources into regaining the member numbers. We finished the year with a strong number which rolled over to an even stronger start to 2017 Season 1, leaving us in a healthy position for the remainder of 2017. Moving a large portion of focus to our Monday Night Social Competition meant we had to reduce the amount of valuable voluntary time spent on growing and maintaining our elite group of members at PVL which saw us reduce the number of teams entered into this competition for 2017. To ensure the sustainability of our Monday Night Competition, we have made an interim appointment to Cameron Tait. His sole focus is on the success and operation of our competition which allows us to redirect some focus back to our elite PVL base. We have then gone one step further to appoint Mel Gramenz as our Junior Development Coach to provide high quality training to our future generation of members at **no extra cost** to the players.

To gain further efficiencies within our internal operations we implemented a new accounting platform. Although this has been an extremely timely process initially to set up, we have already seen huge efficiency gains. Further to this implementation, our new platform sends automatic reminders to players with outstanding fees. To date we have reduced a large portion of our outstanding debtors from previous years and decreased our debtor days.

We have also successfully implemented a new Credit Card merchant facility which gives us capability to accept payments directly from invoices sent from our new accounting platform to members, in person at our different venues and on our website. By introducing these new payment options it allows our members to make payments faster, easier and securely. This is a huge benefit to our cash flow, reduces cash handling and also reduces our financial risk.

Another exciting new initiative that RVA has been working on is a brand new website! Our new website will have more functionality, ease of use and better accessibility. We are also looking at

different ecommerce options and member login options. We are excited to complete this project towards the end of this year.

RVA's total net equity ending December 31st 2016 was \$8210.21 leaving our financial position strong leading into 2017.

RVA puts a lot of focus on running a lean operation to ensure members' fees are at a minimum while also trying to increase quality and participation. We would not be able to do this without the support of the players and volunteers who give up their own valuable time for the love of the sport. The most important thing to have is volunteers with the right motive. The motive to grow the sport, increase the quality and have fun. We have been lucky enough to have these fantastic people on our committee and within our association which is why we continue to see success year after year.

Lastly, I would like to thank Helen Tait for her ongoing commitment to our reporting integrity, member satisfaction and the hours of work put in behind the scenes. Rolf Vogelbusch for his dedication to the association and the unimaginable hours spent organising our Monday Night competition and coaching our PVL members. Jackie Bertram for the recent appointment into our secretary position and her dedicated hours spent behind the scenes to make RVA a success. I would also like to thank our coaches, suppliers and venue hire coordinators for the time they give up in their personal lives for the love of the sport.

Based on a strong member base, exciting new changes to RVA and a strong financial position, we expect to see our association excel to the next level. We have all worked hard to set ourselves up for a positive and sustainable future. This is an exciting time for RVA and we look forward to the time ahead.

Regards,

Lachlan Mann

Vice President & Treasurer

